

Network of Preferred Installers

a face.
a voice.
a connection.

a privilege.

Delivering Installation Expertise and Reliability

As an exclusive member of Corning nationwide Network of Preferred Installers (NPI), it's about more than just winning the project and moving on to the next one. Our goals are the same – increase profit, reduce costs, increase productivity and build valuable relationships. By combining Corning's industry-leading product solutions with our breadth of installation expertise, you can be assured that your network installation will achieve that goal.



a face.

Personal interaction, attention to detail, accountability...that's what you get when you work with an NPI member.

- Commitment to building a long-term relationship, delivering the best solution to meet the real needs of your business
- Utilize every resource available to provide a positive customer experience and ensure a fully operational installation that gets your systems up and running as scheduled
- Work with specialized points of contacts throughout the entire lifecycle of the project

CORNING

NPI Network of Preferred Installers

a voice.

You are guaranteed that each installed customized Corning LANscape® Solution meets or exceeds global telecommunications and performance standards.

- Assurance that your network installation measures up to all current industry standards
- Together with Corning, we guarantee to repair or replace defective products free of charge for up to 25 years after installation with our 25-year warranty

**Note: A LANscape Solutions NPI 25-year system warranty is offered for local area network (LAN) and data center installations when all products in the fiber cabling solution are Corning covered products including fiber optic cables, hardware, connectivity and preterminated systems.*



a connection.

Get connected to real solutions for real problems and competitive advantages for your business through the LANscape Network of Preferred Installers.

- Offers a complete tip-to-tip solution by offering Corning innovative product lines, leveraging valuable relationships throughout the fiber optic industry
- Corning's Engineering Services provides personalized design assistance and on-site field installation support
- Global distribution channels and award-winning Customer Care makes it simple for its program members to quickly get products to your site for a



a privilege.

Unlike other extended warranty installer programs, Corning's LANscape Solutions NPI program is exclusive. Only skilled installer companies measuring up to Corning is quality and training requirements are invited to join.

- As a certified member, we must meet stringent requirements for technical and financial strength in order to receive and maintain membership in good standing
- Preferred installers are required to continually update training to stay abreast on the latest technologies and product solutions



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Corning is the only company in the industry with a primary focus on fiber cabling solutions. From pioneering the loose tube cable design to the development of the industry's first preterminated solution, Corning continues to remain one of the world's leading developers and manufacturers of fiber optic communication products for your LAN or data center solution.

Corning Incorporated, headquartered in Corning, New York, is a 7.9 billion Fortune 500 company. Corning is the inventor of the first commercial optical fibers and has been a world leader in optical manufacturing for over 40 years.