

Biographical Information



Andrew Beck
Commercial Director, Advanced Glass Innovations

Andrew Beck is the Commercial Director for the Advanced Glass Innovations group (AGI) within Corning Glass Technologies. In this role, Andrew has commercial oversight of all programs within the AGI portfolio. This includes building the commercial processes and organizations needed to grow and sustain these programs into viable businesses. In addition, he is the Program Director for Corning Iris™ Glass, an advanced glass light guide plate for edge-lit displays. In this role Andrew is focused on defining and executing an appropriate strategy while securing additional customers and proving profitability.

Andrew began his career with Corning in 2006. His initial assignment was working in the CDT Strategy Team—leading several projects across a number of functional areas. In 2009 he accepted a role as Product Line Manager in Corning Optical Fiber. In this role he led the repositioning and expansion of Corning ClearCurve® Optical Fiber. In 2010 he joined the newly formed Corning Glass Technologies group and managed the Business Analysis and Reporting Team. In 2012 he moved to Taipei, Taiwan to assume the role of Worldwide Manager, Pricing, Product Line, and Commercial Effectiveness in the Corning Display Technologies (CDT) group. In this role he managed the commercial operations, pricing and product strategy development and sales team training for CDT. Prior to joining Corning, Andrew worked in finance as an associate at Goldman Sachs & Co.

Andrew holds bachelor degrees in Finance and Marketing from the University of Utah and a Master's of Business Administration from Duke University.

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