## CORNING

# Is your network ready for what's next?

Every day brings new technology breakthroughs. Is your network ready to meet changing customer expectations? Evolving your network to stay ahead of growing demand can be a challenge, but we're here to support you every step of the way. Our experts can help you create a clear copper-to-fiber migration strategy, and help you see it through, to put you on a path to long-term success.



# Evolve your network, transform the world.

#### FIBER OPTICS have significant operational advantages over copper networks, including ...



#### LOW ATTENUATION

Signal loss, or attenuation, for copper cables is far more significant than fiber optics, with copper losing 94% of its signal strength over 100 meters vs. 3% for fiber



#### VIRTUALLY NO CROSS TALK

Cross talk and other noise interference factors like EMI/RFI impact copper and degrade performance, but fiber is virtually immune to them



#### **NEARLY UNTAPPABLE**

Copper cables can be tapped easily, posing security risks, while it's **almost impossible to tap fiber** 



#### MORE RESILIENT

Fiber is more resilient than copper and provides pull strength of 100 to 200 pounds compared to 25 pounds for copper



#### STRONG

A 2 mm diameter optical fiber would be strong enough to support the weight of a car



CLEAR A single strand of fiber is 40,000x clearer than a diamond



FIELD TESTED

Over 1 billion km of optical fiber have been deployed, enough to travel around the world 25,000x



#### **HIGH-QUALITY ULTRA-BROADBAND**

is required in today's competitive broadband market, and broadband service providers who deliver it efficiently position themselves for long-term success ...



#### ECONOMY OF SCALE

Fiber broadband is on the rise globally, up 23% between 2017 and 2018, while copper broadband is in decline, down 7%, with significant economyof-scale implications for broadband providers



#### REDUCED OPEX

Reducing OpEx is critical for any service provider, given **OpEx can in some cases make up 85% of the total cost of ownership** for an access network **FIBER INFRASTRUCTURE** brings more to the table than just lower operating costs ... much more. When compared with other access technologies, fiber helps prepare a community for the future.



#### **SMART CITIES**

The presence of fiber infrastructure is critical for important smart city and 5G initiatives. In communities with fewer than 50K residents, smart city initiatives were present nearly 50% of the time when fiber infrastructure is present, vs. only 5% when no fiber is present



#### SMART GROWTH

5G will fuel significant economic growth, and communities that lack it will be at a disadvantage. Fiber-fed small cells help form the backbone of 5G, and 60% of communities who have FTTH deployed are already deploying small cells today, compared to only 33% of communities where no FTTH is deployed



#### HIGHER REVENUE

One study found FTTH average revenue per user (ARPU) is 46% higher than DSL ARPU



#### SMART GRID

FTTH powers the smart grid, providing tremendous benefits to a community. EPB of Chattanooga powers its smart grid off of a FTTH deployment and has seen a 50% reduction in power outages, saving its membership \$50M per year

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#### Corning's Optical Fiber Educational Resources

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