



Corning AS-LAN Federal Partner Program Qualification

Take the Next Steps Toward Becoming a Member in Our Best-in-Class Program

Corning developed our Federal Partner Program to provide forward-thinking and innovation driven companies with the tools and resources to grow your business by deploying our new JITC certified AS-LAN solution.

Qualified companies that are interested in becoming partners should expect to follow the steps detailed below:

Road Map to Qualification

1

Footprint in the Federal Space



2

Possess desire to incorporate new technology



3

Schedule meeting with Corning Market Development



4

Complete Fiber to the Edge Federal Training course



5

Successfully complete implementation of demo solution



6

Begin bidding and specking Corning AS-LAN solutions



Explore Fiber to the Edge Offerings

A powerful way to network, this streamlined JITC approved solution provides flexibility to meet customer demands from security cameras to a full scaled network. A more efficient solution that delivers cost savings to the end user. [Learn more.](#)

Get Started Today

Contact Gehrig Anderson, Fiber to Edge Specialist for Federal Market, at 704-942-6811 or andersongd@corning.com for more information about getting qualified.