

CORNING

2017 Full-Year Performance Highlights

2017

"Corning had a very strong 2017, keeping us on track to achieve our Strategy and Capital Allocation Framework goals. We grew core sales and core earnings per share, and returned cash to shareholders. We also introduced new products that continue Corning's track record of life-changing innovations, while positioning the company for future growth. We strengthened our portfolio with strategic acquisitions and captured exciting new opportunities with customers who are global leaders in their industries."

– Wendell P. Weeks, Chairman and CEO

Performance Highlights



\$1.72
core EPS



\$10.5B
core sales



Up 8%
core sales

Key 2017 Results



25% increase
full-year sales
Specialty Materials

18% increase
full-year sales
Optical Communications

7% increase
full-year sales
Environmental Technologies

Framework Progress Since October 2015



Returned \$9B
to shareholders toward plan of \$12.5B

29% increase
in shareholder dividends

Key Milestones

Customer and product wins, acquisitions, and new product sales across all five market-access platforms

2018

In 2018, we will continue to advance the objectives of our Strategy and Capital Allocation Framework, with highlights expected to include full-year sales of approximately \$11B, innovation and growth investments, and an increasingly favorable LCD pricing environment. Our results and outlook confirm that we have the right strategy in place to achieve the goals of our Framework and drive consistent growth.