

Third-Quarter 2018 Highlights

“We had an excellent quarter, with 16% sales growth and 28% EPS growth. These results demonstrate a step change in our earnings power created by investments in innovation and capacity. Our annualized sales run rate now exceeds \$12 billion, growth is accelerating, and our margins are expanding. Execution across the company is outstanding”

-Wendell P. Weeks, chairman and CEO

Q3 Highlights



All businesses contributed to strong Q3 growth and margin expansion



23% increase
in net sales YoY
Specialty Materials

22% increase
in net sales YoY
Optical Communications

19% increase
in net sales YoY
Environmental Technologies



Delivered
stable returns
Display Technologies

Outpacing
market growth for full-year 2018
Life Sciences

Full-year sales expected to *exceed*
\$11.3 billion

“In the third quarter, all businesses delivered excellent results, with year-over-year sales and profit growth in each. We expect very strong performance again for the fourth quarter and full year, and now expect to exceed \$11.3 billion in sales for 2018. Having passed an inflection point, we are gaining momentum and plan to build on that going forward. Putting it all together, we are now seeing our four-year, \$10 billion, investment drive growth and extend our leadership. We are also rewarding investors by returning more than \$12.5 billion, which compounds the benefit of our future growth for long-term shareholders.”

-Tony Tripeny, senior vice president and CFO