

# Full-Year 2018 Highlights

# 2018

“For the past three years, we have invested for growth through our Strategy and Capital Allocation Framework. The significant benefits of these investments are evident in our financial performance. In 2018, we built new capacity, launched new products, grew sales by more than \$1 billion, and extended our leadership position in all businesses. We exited the year with strong execution, expanded margins, and great momentum.”

– Wendell P. Weeks, chairman and CEO

## Highlights



**\$1.78**  
core EPS



**\$11.4B**  
in core sales



**Up 11%**  
core sales & core EPS

### Full-Year Business Results Powered by Adoption of Innovations & Growth Investments



**18% increase**  
in sales YoY  
*Optical Communications*

**17% increase**  
in sales YoY  
*Environmental Technologies*

**8% increase**  
in sales YoY  
*Life Sciences*

**5% increase**  
in sales YoY  
*Specialty Materials*

**4% increase**  
in sales YoY  
*Display Technologies*

### Framework Progress Since October 2015



**Returned \$11.8B**  
to shareholders toward plan of >\$12.5B

**50% increase**  
in shareholder dividends

**Significant progress**  
across all five market-access platforms:

*Optical Communications* - On track to surpass goal of \$5B in 2020 sales

*Mobile Consumer Electronics* - Extended leadership with cover glass & sensing technology innovations

*Automotive* - Gained significant platform wins in Gasoline Particulate Filters & Automotive Glass Solutions

*Life Sciences Vessels* - Increased shipments of Corning Valor® Glass & outpaced market growth in legacy business

*Display* - Reached stable returns & extended global leadership

# 2019

“Our strong guidance reflects the rich set of opportunities ahead of us in 2019 and beyond, as we continue to grow faster than the market across all of our businesses.”

– Tony Tripeny, executive vice president and CFO