## Second-Quarter 2018 Highlights

"Each of our businesses met or exceeded expectations for the second quarter. We now anticipate that 2018 will be even stronger than originally expected, with full-year sales up 10%, to approximately \$11.3 billion, and margin expansion in the second half of 2018."

- Tony Tripeny, senior vice president and chief financial officer

#### **Q2** Performance Highlights









shareholders

#### **O2** Business Results



21% increase

**Environmental Technologies** 

16% increase

in sales YoY **Optical Communications** 

11% increase

in sales YoY Life Sciences

#### Updated Full-Year 2018 Expectations



~\$11.3B sales expected for full-year 2018

up 10% YoY; higher than previous guidance of \$11B

# า-teens

percentage growth expected for full-year 2018 **Optical Communications** 

### d-teens

percentage growth expected for full-year 2018 **Environmental Technologies** 

"As planned, we undertook a phase of intense operating and capital investment to meet committed demand and capture new opportunities. Now, we have reached an inflection point in which these investments are yielding clear benefits. As a result, we are on track to meet increased demand, grow sales, and significantly improve profitability in the third quarter and beyond. We now expect full-year sales to reach approximately \$11.3 billion."

Wendell P. Weeks, Chairman and CEO