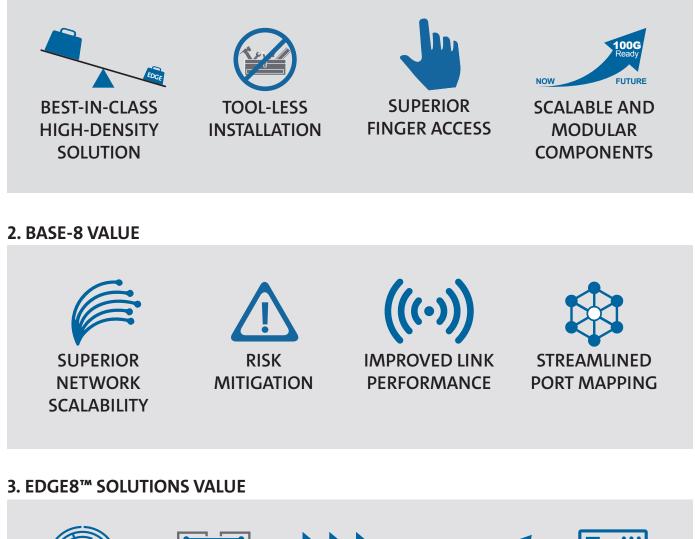
### **Corning's Data Centre Solutions Provide** Three Tiers of Value

#### **1. EDGE<sup>™</sup> SOLUTIONS VALUE**



REDUCE PATCH CORD COMPLEXITY

ELIMINATE STRANDED

STRANDED FOR RAPIDLY CABLING ASSETS CHANGING TECHNOLOGY

PREPARE



NETWORK CHANGES



TRIPLE YOUR SWITCH PORT DENSITY

#### We know data centres inside out, but you know your data centre best.

We are ready when you are to start working together to solve your tough data centre challenges. Corning offers the services and support required to design, implement, and maintain your network.

- Award-winning One Call Gets All™ customer care
- 24/7 technical support line staffed by engineers and technicians
- Design assistance and proposal preparation, including: needs analysis, schematic drawings, cable routing recommendations, design models, and bills of materials
- On-site technical assistance with your data centre installation
- Network of Preferred Installers (NPI) programme – certified installers can offer a 25-year extended warranty on our solutions
- Unsurpassed global manufacturing footprint for optical structured cabling systems

#### CORNING

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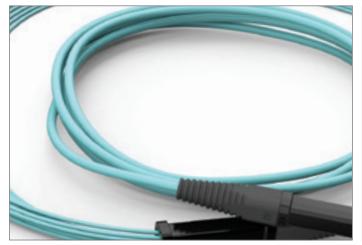
# INFINITE POSSIBILITIES CORNING'S DATA CENTRE SOLUTIONS

CORNING

## Getting a Data Centre Up and Running Is No Small Task.

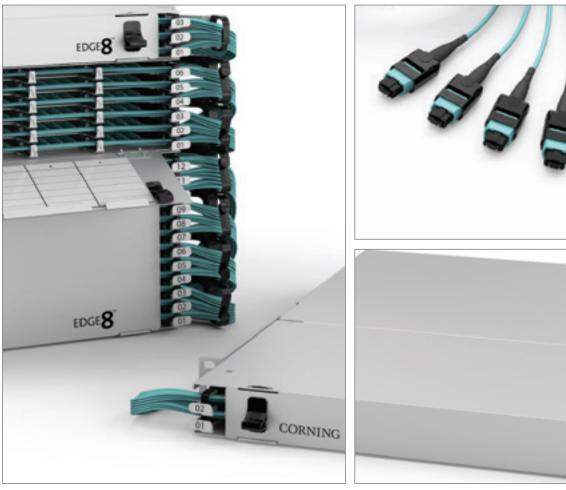
Keeping a data centre fully optimised, eliminating latency, reducing downtime, maintaining compliance with continually evolving standards at the ever-increasing transmission speeds required to keep your business competitive - now that's a challenge!

At Corning these are just the kinds of challenges we like to solve. We get data centres. We set the bar for structured cabling in the data centre back in 2009 when we introduced EDGE solutions, the industry's first pre-terminated optical cabling system specifically designed for the data centre environment.



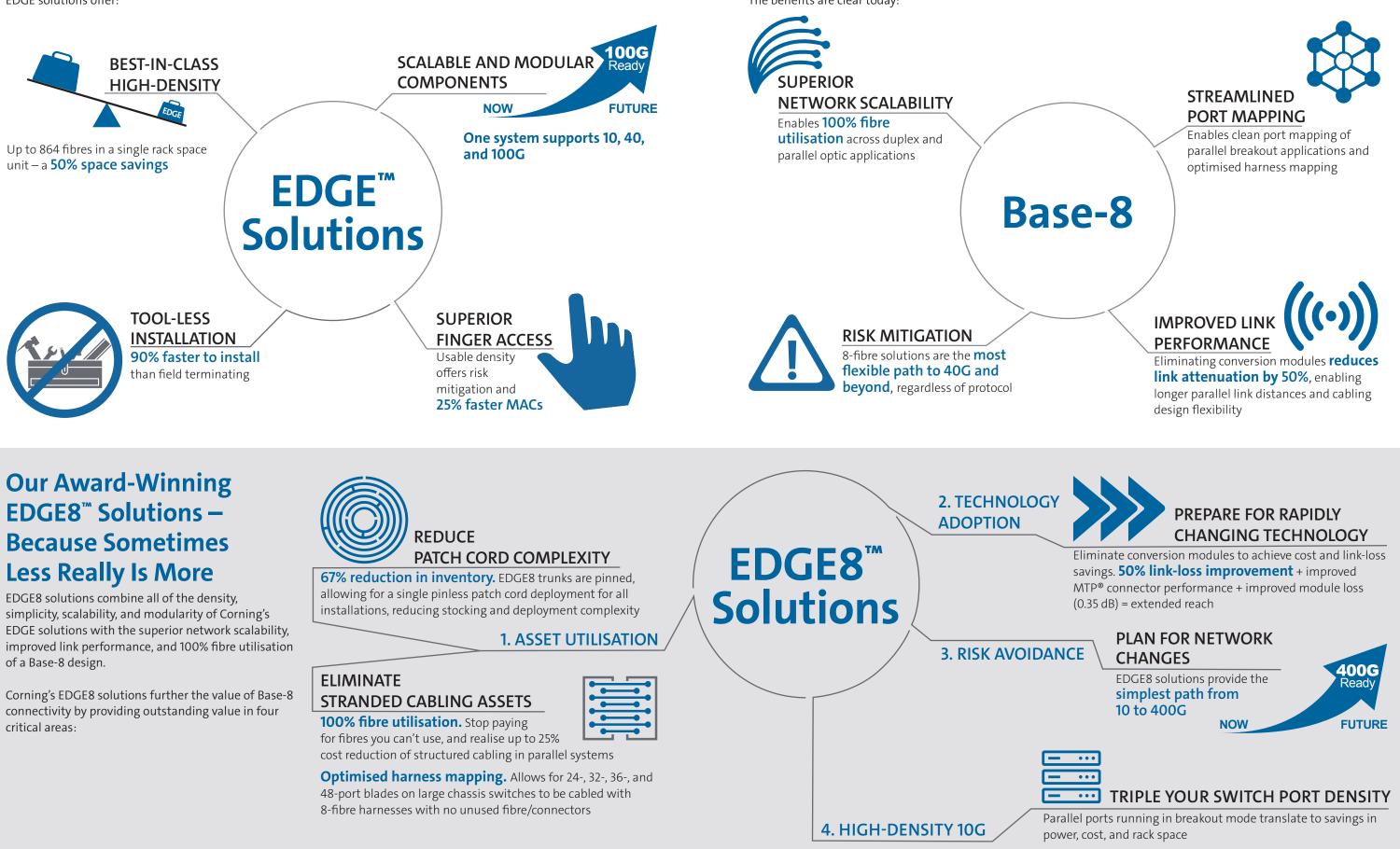
#### A SOLUTION FOR EVERY DATA CENTRE

Because every data centre and SAN is unique, EDGE<sup>™</sup> and EDGE8<sup>™</sup> solutions provide a family of modular, tip-to-tip connectivity options that are uniquely configurable. Each includes cabling, housings, modules, panels, and patch cables. And each offers faster, simpler installation, higher density, superior cable management, easier moves, adds, and changes (MAC), and more flexible migration paths than competing data centre solutions. But each solution set supports a different approach to data centre management.



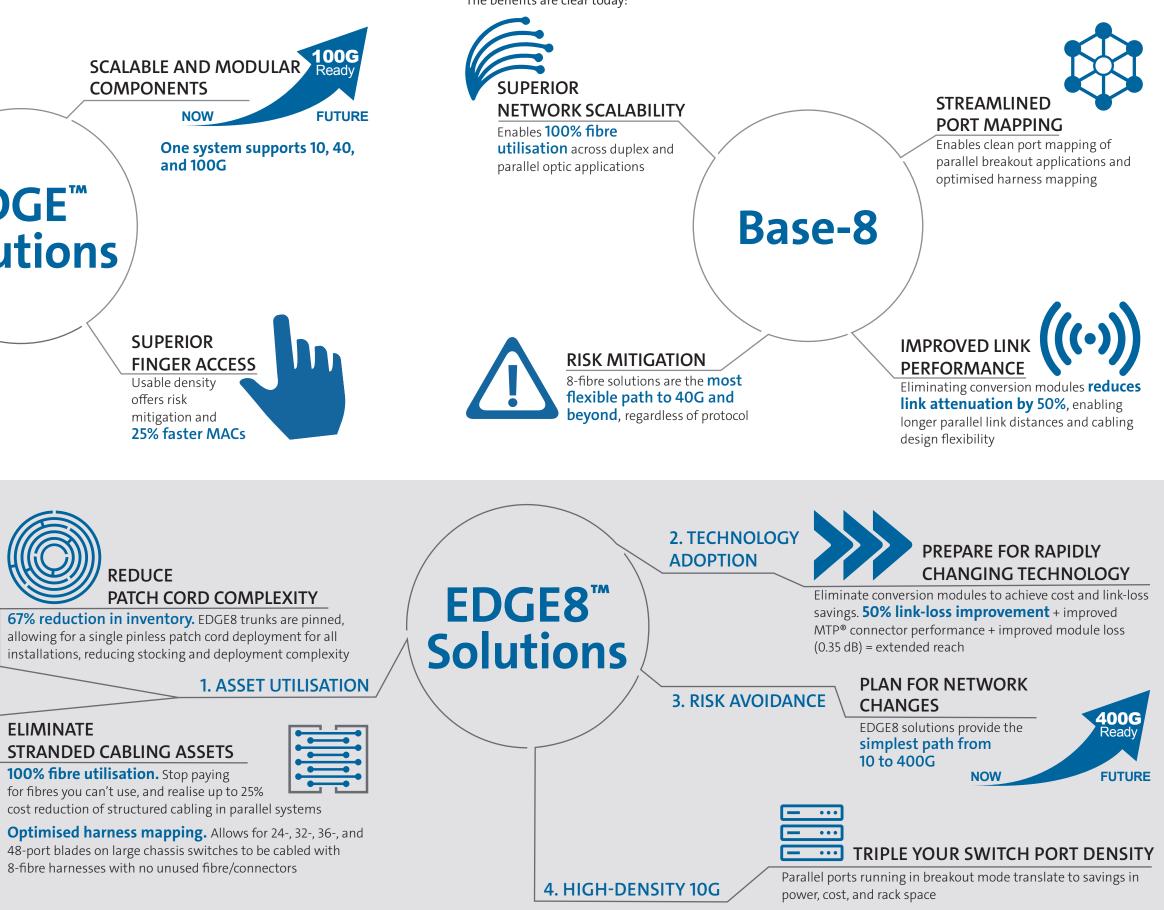
## **Corning's EDGE<sup>™</sup> Solutions**

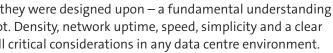
While EDGE solutions continue to evolve, the foundation that they were designed upon – a fundamental understanding of the pain points inherent in managing a data centre – has not. Density, network uptime, speed, simplicity and a clear migration path to meet future requirements – these are all still critical considerations in any data centre environment. EDGE solutions offer:



# **EDGE8<sup>™</sup>** Solutions – **Because Sometimes Less Really Is More**

Corning's EDGE8 solutions further the value of Base-8 connectivity by providing outstanding value in four critical areas:





#### Why Base-8 and Why Now? The Case for Base-8

Technology road maps of transceiver, switch, server, and storage makers clearly illustrate that transmission speeds ranging from 10 to 400G will be based on either 2- or 8-fibre connectivity solutions. Base-8 connectivity provides the most future-ready solution to support 400G transmission requirements, but you don't need to wait for future value. The benefits are clear today: